

REGULATORY REFORM

Drastic structural reform, a new driving force for growth

Faced with economic stagnation since the end of the bubble economy in the early 1990s, Japan has increasingly focused on regulatory reform as a driving force for growth. Since the mid-1990s the government has initiated a wide-ranging series of measures aimed at promoting regulatory reform in Japan's economy, society, and government. The need for reform has been further emphasized by fundamental changes taking place in the social and economic environment in the early years of the new millennium, changes such as: even-faster-than-expected aging of the Japanese population, worsening environmental problems, acceleration of the information technology revolution, and evolution of the industrial structure due to economic globalization.

In 1995 the government formulated the Plan to Promote Deregulation, which included 1,091 deregulation items in the following 11 categories: ① land and housing; ② information and telecommunications; ③ distribution; ④ transport; ⑤ standards, certification, and imports; ⑥ finance, securities, and insurance; ⑦ energy; ⑧ employment and labor; ⑨ pollution, waste, and environmental protection; ⑩ dangerous materials, disaster protection, and public safety; and ⑪ other. This plan was revised in both 1996 and 1997, with the latter revision adding a twelfth category, education, and bringing the total number of items to 2,823.

With the expiration of the time period covered by the 1995 plan, in 1998 the government established the Three-Year Program for Promoting Deregulation, which

included new measures as well as not-yet-implemented measures from the previous plan. The goals of this three-year plan were to carry out a drastic structural reform of Japan's society and economy, to create a free and fair socio-economic system that is fully opened to the international community and based on the rules of self-responsibility and market principles, and to shift emphasis in public administration from ex ante facto regulations to ex post facto monitoring of compliance with general rules. Three new categories—competition policies, healthcare and welfare, and legal affairs—were added to the 12 deregulation categories in the previous plan, and a total of 624 items were defined. This three-year program was revised in 1999 and 2000.

In March 2001 the government defined the Three-Year Program for Promoting Regulatory Reform, with the term "deregulation" used in previous plan titles being replaced by "regulatory reform." This program covered 554 regulatory reform items in 15 specific fields, including law, finance, education, medical care, employment, distribution, and energy. It also included 104 cross-sector reform items covering areas such as information technology, the environment, competitiveness, standards certification, and qualification systems.

In April 2001 the Council for Regulatory Reform was established as part of the Cabinet Office to act as an advisory body of the prime minister over a three-year term. The first two reports prepared by the council served as the basis for revisions made to the three-year program in 2002 and 2003. The 2002 revised program focused on the six areas of medical



Postal services

Postboxes can now be found in some convenience stores.
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care, social welfare and childcare, employment, education, the environment, and urban redevelopment; and the 2003 revised program incorporated a new emphasis on facilitating the creation and optimal utilization of special zones for structural reform. The council's final report, issued in December 2003, summarized the results of past reform efforts and set forth issues to be tackled in the future.

Special Zones for Structural Reform

Special zones for structural reform are specially designated geographical areas in which—as a result of the implementation of regulatory exceptions consistent with local characteristics—it is possible to carry out activities which are prohibited on a nationwide basis by laws and ordinances. Plans for such activities are to be compiled through the initiative of local governments and private sector corporations. The objectives of the zones are to revitalize regional economies through deregulation and to showcase successful examples of structural reform for possible later implementation on a nationwide basis. The Bill on Special Zones for Structural Reform was passed in December 2002, and the system went into effect in April 2003. As of the end of 2003, the government had approved a total of 236 of these special zones. Included were special education zones in which private corporations are able to run schools and universities, special agricultural zones in which private corporations are able to engage in farming, and special international exchange zones in which visa regulations on foreign researchers are relaxed.

Communications and Broadcasting

Regulatory reform in the data communications sector goes back to the 1985 privatization of Nippon Telegraph and Telephone (NTT), the largest domestic carrier. Since then, newly established new common carriers (NCCs) have managed to secure a large share of the long-distance communications market. Keen competition among the NCCs,

along with technological innovation, has contributed to significant declines in telephone charges.

Mobile telephone use has undergone spectacular growth in the past decade. The handset rental system was switched to outright sales in 1994, in 1996 regulations covering the introduction of new service fee plans were relaxed, and in 1998 authorization procedures for mobile phone use were greatly simplified and application fees were reduced. Such reforms set off a boom in mobile communications, with the number of subscribers jumping from 2.13 million in March 1994 to 75.66 million in March 2003.

As a result of deregulatory measures in 1997, NTT was allowed to enter the international call market, and Kokusai Denshin Denwa (KDD), the primary international carrier, was allowed to enter the domestic market. Rules were drawn up for network connections, and the ban on public-private-public line connections that had been in force was lifted. In addition, in 1998 regulations were abolished concerning foreign ownership of primary telecommunications companies, with the exception of NTT and KDD. In July 1999, NTT was broken up into two local companies, Nippon Telegraph and Telephone East Corporation and Nippon Telegraph and Telephone West Corporation, and one long-distance company. The intense competition resulting from deregulation continues to spur reorganization in the industry, one example being the merger of KDD and two NCCs in October 2000 to create KDDI Corporation.

Growth in Internet use for business and personal communications is another development supported by deregulation in the communications industry. A variety of regulatory reforms implemented in 2001 and 2002 have helped push user fees for high-speed ADSL broadband Internet access services to the lowest level in the world, the result being that the number of ADSL users skyrocketed from only around 2,500 in September 2000 to 9.2 million in September 2003.

Looking ahead to the digital terrestrial broadcasting of TV and radio that is being gradually introduced between 2003 and 2006, a 1999 revision of the Broadcasting Law made



Mobile telephones
Low rates and a variety of services have spurred sales for mobile telephones.
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it possible to broadcast various types of data as part of the digital signal even if that data is unrelated to the program's image and sound content.

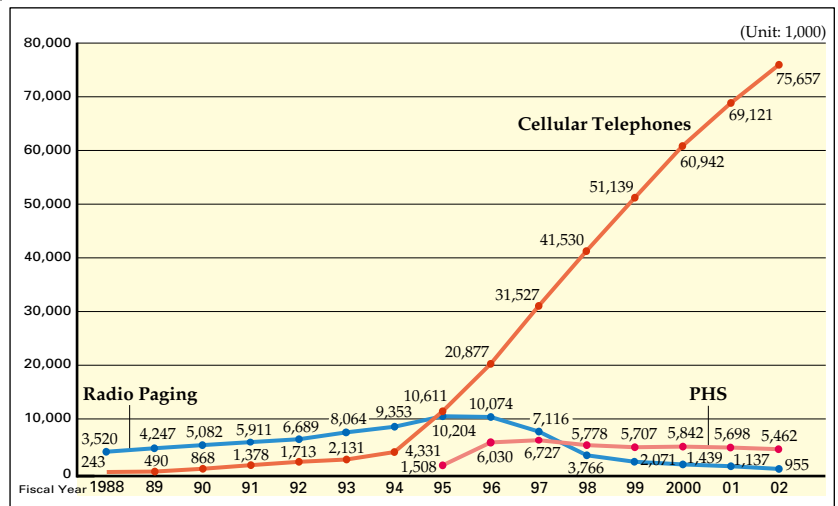
Finance

Based on the concept of "free, fair, and global," the Japanese government implemented radical reforms in the financial market—the so-called "Big Bang." Regulatory reforms in this sector have been aimed at facilitating the participation of private investors in Japan. An amendment to the Securities and Exchange Law removed barriers between the banking, securities, and insurance fields, thereby enhancing the attractiveness, competitiveness, and vigor of the securities market. The ban on holding companies was lifted, and the scope of operations was enlarged for security houses and banks.

With the amendment of the Foreign Exchange Control Law that went into effect in April 1998, foreign exchange was totally liberalized. This enabled enterprises and individuals to freely transact deals and settle accounts with their foreign counterparts. December 1998 saw the implementation of a series of financial system reform laws that included provisions deregulating stock commissions and non-life insurance premiums, removing restrictions on over-the-counter securities derivatives, and permitting the sales of investment trust products in banks. Regulatory reform measures implemented since 2001 have enabled banks to do over-the-counter sales of a variety of insurance products.

Other Sectors

Distribution industry: The Large-Scale Retail Store Law was passed in 1974 to protect small independent retailers. Its restrictions were relaxed in three revisions that took place during the 1990s. The number of applications for opening large-scale stores jumped from 794 in 1989 to 1,667 in 1990, and peaked at 2,269 in 1996. The Law Concerning Measures by Large-Scale Retail Stores for Preservation of the



Living Environment was enacted in 1998 and went into effect in 2000, replacing the Large-Scale Retail Store Law. The new law shifted the focus from protecting existing small stores to protecting the local living environment.

In 1996 the system regulating rice sales was changed from a restricted permission system to a registration system in which anyone can participate, and in 1999 the registration procedures were further simplified. Rules that cover the granting of licenses for liquor sales were greatly liberalized in 1993, and remaining population and distance criteria were eliminated in 2000. In the past only licensed pharmacies have been permitted to sell medical supplies, but since 1999 general retail stores and convenience stores have been allowed to sell products in 15 categories that include vitamins, stomach medicine, and skin disinfectants. The use of self-service pumps by gasoline stations was permitted in 1998.

Transport: Regulations on the domestic airline business have been revised, particularly those related to the adjustment of supply and demand. Regulations on double and triple tracks were abolished in April 1997 to encourage competition among airline companies. Also in 1997, new companies were accommodated when increased arrival and departure slots were created by a new runway at Haneda Airport. As a result, two new airline companies, Skymark Airlines and Air Do, were able to begin flights in 1998. Since 2000 airline companies have been able to set fares at their own discretion, and this has led to the introduction of a variety of discount fares plans and an overall reduction in fares.

Deregulation measures implemented in 2002 made it possible for taxi operators to introduce flexible fare systems, including long-distance fare discounts and fixed fares to certain types of destinations, such as airports.

Land and housing: The volume ratio for

The Number of Subscribers to Cellular Telephones, PHS, and Radio Paging

Source: Ministry of Public Management, Home Affairs, Posts and Telecommunications



Taxi fares

As a result of fare deregulation, taxi companies are now free to define different minimum fares.

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high-rise residential building promotion areas was raised, and in measuring the volume ratio for condominiums, steps and halls for common use were dropped from the items to be counted in the volume. This measure substantially increased the volume that could be used for living space itself. A 1998 revision to the Architectural Standards Law permitted designated private organizations to perform building inspections previously performed only by local government bodies.

Health care and welfare: Private-sector initiatives have been introduced, including measures allowing the incorporation of service businesses (both profit and non-profit) that provide care for the elderly. In the past, public services have been predominant in this area. The official drug-pricing system has also been revised. Since 2000 private corporations have been able to operate childcare facilities whereas before only municipal governments and social welfare corporations were able to do so.

Employment and labor: Regulations on specialized businesses necessary to arrange employment have been liberalized. The rules covering personnel dispatching services (temp-staff businesses) were relaxed a number of times between 1996 and 2003. Through this deregulation, the restriction of the use of dispatched workers was changed from a system where such workers could only be used in designated occupations to one in which they can be used in all occupations except where specifically prohibited. This greatly increased the number of industries where these workers can be used, and, in fact, the use of temporary staff has expanded rapidly in recent years. In order to promote equal treatment of men and women in employment, restrictions on overtime, late-night, and weekend/holiday work by women were eliminated in 1999.

Education: Regulatory reforms implemented in 2000 permitted individuals without teaching credentials or work

1989	Restrictions on interest rates for large-sum time deposits is lifted
1992	Large-Scale Retail Store Law revised (consensus requirement abolished; mediation period reduced to one year)
	Building Standards Act revised (construction of three-story wood communal dwellings permitted in some areas)
1993	Taxi fare rate categories expanded in Tokyo and Osaka
1994	Required annual production for issue of a brewing license reduced from 2,000 kl to 60 kl
	Restrictions removed on stockbrokers fees levied on that portion of a transaction in excess of 1 billion yen
	Outright sale of mobile telephones introduced
	Restrictions removed on interest rates for floating savings (current accounts not included)
1995	Period of validity for standard passports is extended from 5 to 10 years
1996	Life and non-life insurance companies permitted to enter each other's markets with subsidiaries
	Restrictions on public-private-public telephone line connections removed
	Japanese Big Bang financial system reforms announced
1997	Salt monopoly abolished
	Revision of the Industrial Standardization Law (right to grant authorized use of the JIS mark is opened to foreign and domestic private-sector organizations)
	Holding company prohibition lifted
1998	Foreign Exchange and Foreign Trade Law goes into effect, deregulating foreign exchange transactions
	Establishment of self-service gasoline facilities permitted
	Law Concerning Measures by Large-Scale Retail Stores for Preservation of the Living Environment enacted; it replaced the Large-Scale Retail Store Law in June 2000
	A series of financial system reform laws enacted
1999	General retail stores permitted to sell some medicines
	Restrictions on overtime, late-night, and weekend/holiday work by women lifted
	Restrictions on the use of temporary workers greatly reduced
	NTT reorganized into three separate companies
2000	Retail sales of electricity partially deregulated
	Private corporations permitted to operate childcare facilities
	Reforms facilitate the expansion of ADSL broadband Internet access services
	Domestic airfares deregulated
2001	Restrictions relaxed on the use of stock options, which were first permitted in 1997
2002	Restrictions relaxed on the use of advertising by medical institutions
	New law facilitates the reconstruction of apartment buildings
2003	Restrictions on the establishment of universities relaxed
	System of special zones for structural reform introduced

experience in education to be employed as school principals in public schools. This has enabled the skills of people with a wide range of private sector experience to be utilized in the public school system. Subsequent reforms have relaxed requirements for the establishment of private elementary and junior high schools, and have made it easier for graduates of international and ethnic high schools in Japan to take the entrance examinations of national universities.

Chronology of Deregulation